



HOME FOR GOOD FUNDERS COLLABORATIVE

2016 Request for Proposals – Round II

CONTRIBUTING FUNDERS

Private Funders

Aileen Getty Foundation
Annenberg Foundation
California Apartment Association
California Community Foundation
Cedars-Sinai
City National Bank
Conrad N. Hilton Foundation
CSH
Downtown Business Association
Enterprise Community Partners
Goldman Sachs
J.P. Morgan Chase
Jewish Community Foundation
Kaiser Permanente
Mayor's Fund for Los Angeles
Pacific Western Bank
Penta Group
Real Change Movement
Snak King Corporation
The California Endowment
The Carl and Roberta Deutsch Foundation
UniHealth Foundation
United Way of Greater Los Angeles
W.M. Keck Foundation
Weingart Foundation

Public Funders

City of Los Angeles
City of Pasadena
City of Santa Monica
City of West Hollywood
Housing Authority City of Los Angeles
Housing Authority County of Los Angeles
L.A. City Council, CD 14
L.A. County Board of Supervisors, SD 3
L.A. County Board of Supervisors, SD 4
L.A. County Department of Health Services
L.A. County Department of Mental Health
L.A. County Department of Public Health
L.A. Homeless Services Authority
L.A. Housing and Community Investment Department
U.S. Department of Housing and Urban Development
V.A. Greater Los Angeles Healthcare System

** List includes contributing funders in past or current grant years*

TABLE OF CONTENTS

Background	3
Home For Good – A Community Action Plan to End Homelessness	
Home For Good Funders Collaborative	
Creating an Ideal Coordinated Entry System	
Round I Review.....	4
CES Q5 Extension Funding	
Round II Application Process.....	5-7
Coordinated Funding Timeline	5
Submission Information.....	6
Scoping Sessions	6
Award Announcements	6
Competitive Submissions.....	7
Summary of Funding Opportunities	8-9
Opportunity 1: Home For Good Funders Collaborative RFP Round II	10-12
Proposal Narrative	10
Proposed Outcomes	11-12
Submission Budget	12
Required Attachments.....	12
Opportunity 2: LAHSA 2016 CES RFP	13
Home For Good Funding Timeline	14

BACKGROUND

Home For Good: A Community Action Plan to End Homelessness¹

On any given night in Los Angeles County, there are nearly 46,874² people who experience homelessness, including over 14,311 chronically homeless persons³ and 3,071 Veterans. This reality weighs heaviest on our homeless neighbors, but is also felt by our communities, businesses, and society. Feeling the urgency around the issue of homelessness, in December 2010 the Business Leaders Task Force on Homelessness, a partnership of United Way of Greater Los Angeles and the Los Angeles Area Chamber of Commerce, launched Home For Good, which is now driven by well over 200 partners. Together, we work to create and sustain an effective end to homelessness for all populations, beginning with veterans and chronically homeless persons. As a result of our collaborative efforts and the strategic investments made in solutions since 2010, over 27,000 individuals have found their way home for good.⁴

In order to reach these shared aims, we have identified the following drivers that guide our community's efforts and advocacy, and by which we measure our collective success:

- Comprehensive Engagement: Know everyone that is homeless and what they need
- Sufficient Resources: Secure a sufficient supply of resources (housing/services) to meet demand
- Efficient and Effective Processes: Connect people quickly to the resources best suited for them
- Continuous Improvement: Cultivate a dynamic culture of learning and progress

Investing in Systems of Change through the Home For Good Funders Collaborative

An initiative that has been pivotal to our community's progress to secure sufficient resources has been the strategic, collaborative investments of the over 30 public and private funders of the Home For Good Funders Collaborative in supporting systems change and solutions at scale. As we enter the fifth year of jointly investing through an annual RFP process, the members of the Home For Good Funders Collaborative (Funders Collaborative) have committed over \$26M in philanthropic investment which has leveraged over \$694M in public resources. By pairing catalytic, innovative funding available through private philanthropy with more restrictive, yet larger and more sustainable public resources, our community has been able to unlock essential housing opportunities for those who need them most. Additionally, in the past two years, the Funders Collaborative has focused investments on developing and expanding a coordinated system to address homelessness in Los Angeles, which has allowed for aligned resources to be utilized efficiently and effectively by matching individuals to housing that fits their needs, prioritizing our most vulnerable homeless residents, and spurring new levels of collaboration among homeless providers and policymakers.

Creating an Ideal Coordinated Entry System

The Coordinated Entry System (CES) is a platform by which Los Angeles is working to end homelessness. CES offers an efficient and systematized way to identify and prioritize our homeless neighbors, assess their needs, and link them to the most appropriate permanent housing opportunity. Beyond enhancing and streamlining the way in which clients are connected to housing and services, the process has also changed the way organizations work together, share resources, and break through barriers. Over the past two years, the Funders Collaborative has invested in the system's development and growth, and continues in the current cycle to strengthen its capacity through a diversity of new investments.

¹ More details on Home For Good can be found at <http://www.homeforgoodla.org/>.

² Homeless count data is derived from the Los Angeles Homeless Services Authority, City of Glendale, City of Pasadena, and the City of Long Beach's 2016 Point In Time Homeless Counts.

³ For a definition and explanation of chronically homeless, please see CSH's blog "[Final Rule on Defining Chronically Homeless.](#)"

⁴ More data on homelessness and community housing results can be found at <http://homeforgoodla.org/hac>.

ROUND I REVIEW

Round I of the funding opportunities for the Collaborative focused on needs, outside of specific Coordinated Entry System (CES) regional supports. It offered organization's the opportunity to submit to six different competitive funding areas in support of Systems and Services and Housing and Development:

Funding Opportunity 2: Countywide, Centralized CES Supports

Funding Opportunity 3: Rapid Rehousing, City of Pasadena

Funding Opportunity 4: Improving CES/City Integration

Funding Opportunity 5: Moving-On – PSH to Affordable Housing

Funding Opportunity 6: Accelerating PSH – New Portfolio

Funding Opportunity 7: Enterprise Section 4 Funding – PSH Portfolio Enhancement

Additionally, a single funding opportunity, Funding Opportunity 1: CES Q5 Extension Funding was designated in Round I to help CES teams maintain and transition core staff and resources in advance of Round II investments.

CES Q5 Extension Funding

Extension Funding will be provided to each CES team to ensure continuation of essential housing and services to clients and to maintain core staffing during the gap caused by moving to a two round process. This opportunity was described in the Home For Good Funders Collaborative RFP – Round I, and is only open to currently funded CES Collaborative partners under the Coordinated Entry System in the 2015 Home For Good Funders Collaborative Request for Proposals.

Eligible Organizations: 2015-2016 CES Collaboratives Partners

Funding Level: Prorated funding calculated based on current grant contract, less any carryover funding

Term of Extension Funding: July 1, 2016 – September 30, 2016

Contract Method: Amendment to current contract including any modified budget

Expected Outcomes: Prorated level of each community's original Scope of Work (i.e., 25% of FY16 Outcomes)

Modifications to Current Grants: Current CES Collaboratives will be able to adjust their uses of funds within the extension funding total. These modifications should be based on learnings from previous grant year, incorporate current challenges and opportunities, and help prepare communities for upcoming opportunities.

NOTE: As described in the Home For Good Funders Collaborative RFP – Round I, CES Collaboratives will not submit this information through a formal application process. CES Collaborative will be contacted directly by their Program Officer at United Way of Greater Los Angeles with additional details.

ROUND II APPLICATION PROCESS

On February 9, 2016, both the City and County of Los Angeles unanimously approved comprehensive homelessness strategies. One critical element of these plans was the efficient and effective use of CES.⁵

As a result of this historic moment, unprecedented levels of public investment are currently being made in services and systems to end homelessness in Los Angeles County. To reflect this moment and best align with these public investments, the Home For Good Funders Collaborative designed a two round funding process for the 2016-2017 grant year and has worked with public partners to align the funding in timeline, process and impact.

The Home For Good Funders Collaborative (Funders Collaborative) in coordination with the Los Angeles Homeless Services Authority (LAHSA) will fund the Coordinated Entry System in each of the eight regions, or Service Planning Areas (SPAs), of Los Angeles County. On behalf of the over 30 public and private funders of the Funders Collaborative, United Way of Greater Los Angeles will lead the Round II funding process for private funding with CES teams.

COORDINATED FUNDING TIMELINE⁶

HOME FOR GOOD FUNDERS COLLABORATIVE		LA HOMELESS SERVICES AUTHORITY	
May 19	Home For Good Funders Collaborative Round II Funding Released	May 19	LAHSA CES RFP Released (Programs and Evaluation Committee)
May 25	Home For Good Round II Webinar, 10:30-12pm	Jun 1	LAHSA Bidders Conference, 1pm-3pm
Jun 24	Last Day for Submission Questions	Jun 6	Written Questions Due, 3pm
Jun 29	Round II Submission Deadline, 2pm PDT	Jun 27	Proposal Submission Deadline, 2pm PDT
Jul 1	Extension Funding Begins	Jul 1	Extension Funding Begins
Jul 15	2015-2016 Home For Good Year-End Report Due	Jul 21	Threshold Review Results & Appeals (Programs & Evaluation Committee)
Summer	Scoping Session (specific dates to be provided separately)	Aug 18	Quality Review Results & Appeals (Programs & Evaluation Committee)
Sept	Home For Good Funders Collaborative Contracts Finalized	Aug 26	Funding Recommendations & Appeal Rulings (LAHSA Commission Meeting)
Sept 30	Extension Funding Ends	Sept 30	Extension Funding Ends
Oct 1	Contract Start Date	Oct 1	Program Start Date
Jun 30	Contract End Date	Jun 30	Contract End Date
July 1 ⁷	Renewal Contract Begins (subject to Funders Collaborative approval)	July 1	Renewal Contract Begins (subject to LAHSA approval)

NOTE: The Home For Good Funders Collaborative Round II submission will be due on June 29, after the close of the 2016 CES for Individuals RFP deadline, to allow community teams time to compile information submitted to LAHSA for inclusion in the Funders Collaborative submission.

⁵ Copies of the 2016 City and County Comprehensive Strategies on Homelessness can be found on the [Grantseekers page](#) of the Home For Good website.

⁶ Please visit the Grantseekers page of our website (www.homeforgoodla.org/grantseekers) to stay up to adjustments made to dates and deadlines.

⁷ See Summary of Funding Opportunities for information about renewal process.

SUBMISSION INFORMATION

For Round II funding, only ONE (1) application will be accepted per region; every application must be submitted by a community-identified Lead Organization working in the designated region. The Lead Organization identified must match the organization applying for funding consideration under the LAHSA Regional Coordination RFP.

Though a submission of information will be required, funding will be issued after a series of community scoping sessions, rather than a traditional, scoring process. Responses to key questions listed in this Request for Proposal (RFP), outcomes from the previous year of funding through the Funders Collaborative, applications to LAHSA 2016 CES RFP, and other key planning and visioning documents will inform the scoping sessions.

Submissions are due by **June 29 at 2:00 PM PDT** to United Way of Greater Los Angeles. Submissions will be accepted by email to rfp@unitedwayla.org with the subject line "SPA #X– Round II Submission" or by uploading to a shared Dropbox folder which will be provided separately.

NOTE: All SPAs should apply for BOTH the Home For Good Funders Collaborative Round II RFP and the LAHSA 2016 CES RFP under, at minimum, Regional Coordination. Any community that does not apply for funding under that section of the LAHSA 2016 CES RFP will NOT be considered for funding by the Funders Collaborative. For all other funding areas under the LAHSA 2016 CES RFP we encourage collaboratives and individual organizations to apply to any and all areas for which they are uniquely qualified.

SCOPING SESSIONS

Scoping Sessions will engage communities in constructive planning before and after proposal submissions and across all public and private funding opportunities. This process will complement the community planning process and support each region in balancing the various opportunities while maintaining a single vision and shared outcomes in their submissions.

Prior to the proposal deadlines, Home For Good will connect with community teams to answer questions related to the coordination with the LAHSA 2016 CES RFP and submissions to the Home For Good Funders Collaborative through direct questions, continued community coaching, and Scoping Session(s) to help craft the most compelling and complementary proposal submissions.

After the submission deadline, conversations will continue with community partners representing each region through a series of Scoping Sessions⁸ led by United Way of Greater Los Angeles staff in Summer 2016. These post-submission Scoping Sessions will examine and refine the applications submitted for the Home For Good Funders Collaborative Round II RFP. From both submissions and these supporting Scoping Sessions, CES teams and the Home For Good Funders Collaborative will co-create a contract, Scope of Work and community-based outcomes.

AWARD ANNOUNCEMENTS

Awards will be announced after LAHSA awards are finalized to allow for maximum flexibility in contracting around the private funding. Awards will be finalized prior to the grant term start date of October 1.

⁸ Scoping sessions are continued conversations with your community about community needs and gaps, service and system opportunities, and capacity building needs.

COMPETITIVE SUBMISSIONS

Competitive proposals will describe how they employ the following components in their programs:

- 1. Housing First⁹** – Uses a Housing First approach in which homeless individuals are not required to complete a program, participate in services, or demonstrate sobriety to enter or maintain housing.
- 2. Comprehensive Housing Services and Supports** – Demonstrates ability to provide connections and care to meet needs of homeless neighbors, and use of a coordinated system to prioritize the most vulnerable individuals in our community. Supports clients with comprehensive, culturally competent services as they move through the various stages of the housing process, i.e., Identify, Navigate, Support, House, and Sustain Permanent Housing.
- 3. Coordinated Entry System (CES) Integration** – CES is a platform by which Los Angeles is working to end homelessness. It offers an efficient and systematized way to identify and prioritize our homeless neighbors, assess their needs, and link them to the most appropriate permanent housing opportunity.
- 4. Culture of Continuous Improvement** - Demonstrates ability to measure success of programs through tracking key metrics and outcomes, to inform program and coordination improvements. Use of the Homeless Management Information System (HMIS) as part of CES, to assess, match, and track the progress of clients and systems.
- 5. Leverage Relationship and Resources** – Works to leverage in-kind, public resources, and private investments to grow capacity to serve and increase opportunities for clients.

⁹ Read more about Housing First practices at http://www.endhomelessness.org/pages/housing_first

SUMMARY OF FUNDING OPPORTUNITIES

Given what we know of current and upcoming resourcing to support both core functions of the Coordinated Entry System as well as enhanced opportunities for system integration and growth, the Home For Good Funders Collaborative has outlined the following areas for private investment in Round II. These are meant to compliment public investments, be catalytic and connective, and support community capacity and potential.

FUNDING	CURRENT OPPORTUNITIES	GENERAL DESCRIPTION	COMPETITIVE USES	FUNDING AMOUNT	GRANT TERM
1 HOME FOR GOOD FUNDERS COLLABORATIVE ROUND II - RFP	CES COORDINATION	Optional funding to fill essential coordination roles unmet through public funding.	<ul style="list-style-type: none"> - Integration of disconnected systems (e.g., first responders, parks, shelters, courts, hospitals, City/County depts., etc.) 	Up to \$400,000 per SPA	October 1, 2016 – June 30, 2017 (9 months), with the opportunity for up to a 1 year renewal (12 months). A renewal request, with assessment and Scoping Session process similar to this year, will take place at the end of the first nine month contract period. That process will inform potential grant and contract adjustments. Renewals are subject to performance and the successful fundraising efforts of the Home For Good Funders Collaborative.
	CES REGIONAL SERVICES	Optional funding to fill community-specific need or opportunity that will improve CES coordination and service delivery. Funds should not be used for any needs met through public funding.	<ul style="list-style-type: none"> - Regional Retention Specialist(s) for vouchers/units without contracted services - Outreach Staff designated to key geographies, constituencies or systems - Shared/Centralized Housing Navigator(s) - Shared/Centralized Housing Locator(s) 		
	FLEXIBLE FUNDING - COMMUNITY	Pool of flexible funds to help communities overcome organization- and community-level barriers, or pursuing innovative opportunities strengthening CES.	<ul style="list-style-type: none"> - Hiring & Recruitment - Infrastructure & Technology - Training & Technical Assistance - Regional & Sub-Regional Pilots - Other Substantiated Uses 		
	FLEXIBLE FUNDING - CLIENTS	Pool of flexible funds to support communities in overcoming client-level barriers to permanent housing.	<ul style="list-style-type: none"> - Move-In Assistance - Motel Vouchers - Reunification Costs - Incidental Client Costs - Other Substantiated Uses 		
	INDIRECT COSTS	General funding for administration and overhead costs unaccounted for in other categories.	CES Lead - Up to 10% of the total request. CES Hub/Sub-Regional Leads (if not Lead) - Up to an additional 5% of the total request shared across all hub leads.		

FUNDING	CURRENT OPPORTUNITIES	TARGET POPULATION	FUNDING AMOUNT <i>(AMOUNTS PROVIDED ARE A GUIDE NOT REQUIRED)</i>	APPLICATION DESCRIPTION	COMPETITIVE USES	GRANT TERM
2 LAHSA 2016 CES RFP	REGIONAL COORDINATION	INDIVIDUALS CES	\$300,000/SPA	A single proposal per <u>region</u> will be accepted to provide regional coordination services for all coordinated systems.	For details on the eligible uses of funding in this funding category, please refer to the LAHSA CES RFP at https://www.lahsa.org/funding/home	October 1, 2016 – June 30, 2017 (9 months), with the opportunity for up to 2 years of renewals (12 months each).
		YOUTH CES	Unavailable			
	HOUSING NAVIGATION/ CASE MANAGEMENT, OUTREACH	INDIVIDUALS CES	\$2,000/client	One application per <u>organization</u> , or a <u>single collaborative proposal</u> will be accepted to provide essential services for homeless individuals in LA County.		
	HOUSING NAVIGATION/ CASE MANAGEMENT	YOUTH CES	\$2,000/client			
	RADID REHOUSING	INDIVIDUALS	\$7,280/client			
		TAY	\$7,280/client			
	CRISIS AND BRIDGE (RESERVED CRISIS) HOUSING	INDIVIDUALS/ TAY	\$30/bed/night			

The above listed funding opportunities are ALL available for eligible organizations and communities to apply for. Please refer to the submission details of each RFP for more.

NOTE: All SPAs should apply for BOTH the Home For Good Funders Collaborative Round II RFP and the LAHSA 2016 CES RFP under, at minimum, Regional Coordination. Any community that does not apply for funding under that section of the LAHSA 2016 CES RFP will NOT be considered for funding by the Funders Collaborative.

FUNDING OPPORTUNITY 1

HOME FOR GOOD FUNDERS COLLABORATIVE - ROUND II RFP

Over the past two years, the Home For Good Funders Collaborative (Funders Collaborative) has been supporting various elements related to the expansion and implementation of the CES, including funding CES Coordination as well as CES Housing Outreach, Navigation, Placement, and Retention. During this time, CES has created new forms of collaboration and shared services that benefit entire regions versus singular programs. At this pivotal moment in Los Angeles' history, the Funders Collaborative seeks to support the next step forward in strengthening regional CES operations and its connections to other important systems and supports.

Funding Level: Up to \$400,000 per SPA

Grant Term: October 1, 2016 – June 30, 2017 (9 months), with the opportunity for up to a 12 month renewal¹⁰

Competitive Uses: Please see Summary of Funding Opportunities for examples of competitive funding uses.

Only ONE (1) application will be accepted per region; application must be submitted by a community-identified Lead Organization working in the designated region. The Lead Organization identified by the community must match the organization applying for funding consideration under the LAHSA Regional Coordination RFP.

The materials submitted to LAHSA in response to the 2016-2017 LAHSA CES RFP must be submitted as part of this RFP, and comprise a large part of the overall application. Other information will be gleaned from select questions asked in this RFP, through scoping sessions with the community, and in other forums.

Please submit responses to the following questions and required documents by **June 29 at 2:00 PM PDT** to United Way of Greater Los Angeles. Responses will support continued conversations with your community about community needs and gaps, service and system opportunities, and capacity building needs. Responses will be considered in crafting contracts and scopes of work, as well as support funding determinations between and within regions.

PROPOSAL NARRATIVE (Character Limit: 2000 per question)

Please respond to the following questions with as much detail as you can provide. As the Coordinated Entry System is a system rather than a project, all narrative responses – unless otherwise noted – should reflect your community's overall work related to housing and homeless services through coordinated systems rather than any single organization, or related to any single funding source (i.e., answers should be inclusive of items outlined in proposals to the LAHSA 2016 CES RFP).

Where a question specifically relates to a section of the LAHSA 2016 CES RFP, a note has been made to suggest where you might draw related content.

1. **STATEMENT OF NEED AND OPPORTUNITY**: Given the landscape of homelessness in your region, describe the strategic opportunity and need for investment. Please refer back to the Summary of Funding Opportunities when describing strategic uses for private funding specifically. How will your community ensure that your work will complement future strategies and investments (i.e., outside of the current funding opportunities through LAHSA)?
2. **IMPROVING SERVICE DELIVERY**: Please provide an overview of how the system in your region is currently functioning through the different stages of the housing process: Identify, Navigate, Support, House, and Sustain.

¹⁰ See Summary of Funding Opportunities for information about renewal process.

Additionally, identify critical areas for innovation and improvement that will move your region from the present to proposed outcomes detailed in the “Proposed Outcomes” section.

3. **PARTNERING ORGANIZATIONS** [LAHSA 2016 CES RFP Reference - 6.1]: Describe current, key partnerships related to systems and services, such as outreach, housing location, case management services, retention services, systems integration, policy/advocacy, etc. What expanded or deepened partnerships will you be exploring over the course of the next grant term? What major obstacle(s) have stood in the way of those partnerships previously and how do you plan to overcome them?
4. **SUB-CONTRACTED AGENCIES**: Please detail any major modifications (e.g., newly created, expanded, or eliminated partnerships/positions) to your regional partnerships and sub-contracted relationships. Do not include roles funded through other sources (i.e., LAHSA 2016 CES RFP).
5. **COMMUNITY CAPACITY**: Please describe areas of concern for your region in employing potential public and private investments. Please describe any concerns with the capacity of your Lead Organization or Sub-Regional Leads in employing these investments. What will you do to address these concerns? What investments in your organization/regional capacity would be most helpful in overcoming these challenges?

Continuous Improvement

How have you used data in the last year to inform changes to your CES operations and coordination? What changes have resulted from which data points? What key metrics and tools will you use to track your community’s progress this upcoming year? How will you use outcomes to inform community conversations and necessary adjustments throughout the grant term to ensure your community’s success?

PROPOSED OUTCOMES

Based on your project design, please provide your anticipated 9 month goals (October 1, 2016 – June 30, 2017):

REGIONAL GOALS		
Core Performance Targets	Current	9 Month Goal
IDENTIFY: How many homeless individuals will be newly assessed using the VI-SPDAT?		
NAVIGATE: At the end of the grant term, what percent of those identified and assessed will be assigned a housing navigator? How many days after assessment to assignment of a navigator?		
SUPPORT: For those who are provided bridge housing, how long will it take for them to enter after assessment?		
HOUSE: How many days will it take from the submission of a vacancy request to match? How many days from match to move-in?		
SUSTAIN: What percent of people housed through CES are still stably housed after one year of placement?	((FY16 Year-End Report))	
Additional Outcomes	Current	9 Month Goal
How many organizations will be participating in your SPAs CES network?		
What percent of those that qualify, and have not been previously connected, will be enrolled into mainstream benefits such as SSDI, CalWORKS, or MediCal, within 1 year of housing placement?		
MONTHLY REPORTS ¹¹ – These outcomes will be requested monthly as part of the ongoing CES tracking and planning. Your monthly results will also be requested at the mid-grant and year-end reporting periods.		
Chronically Homeless Veterans		9 Month Goal

¹¹ This discussion of monthly outcomes examines them for the full 9-month grant term.

# Housed	
Priority Score 3	
Priority Score 2	
Priority Score 1	
Non-Chronically Homeless Veterans	9 Month Goal
# Housed	
Priority Score 3	
Priority Score 2	
Priority Score 1	
Chronically Homeless Non-Veterans	9 Month Goal
# Housed	
Priority Score 3	
Priority Score 2	
Priority Score 1	
OPTIONAL OUTCOMES – Please provide goals related to the following populations as they are important to your overall community outcomes and systems coordination goals.	
Homeless Families	9 Month Goal
# Chronically Homeless Families	
# Chronically Homeless Veteran Families	
# Non-Chronically Homeless Veteran Families	

SUBMISSION BUDGET¹²

Please submit a single budget using the template provided on the Grantseekers page of the website. Budget should outline all request line items and note whether the expense is considered personnel or non-personnel. After completion of your budget, please save with your community’s name (i.e., SPA 1) and submit as an Excel file.

Budget Narrative

Within the budget template is a section for budget narrative. Please describe details or distinctions regarding new positions/expenses or key areas of growth and innovation wherever possible. All items requested should be reflected in your submitted budget and be justified expenses that are directly related to the success of the overall project.

REQUIRED ATTACHMENTS

Organizational Documentation --- *Please provide the following if you did NOT apply for any Round I funding opportunities, OR if your financial/organizational information has changed since your Round I submission.*

- Board Roster (include name, title, and affiliation)
- Most recent fiscal year financial statements
- Most recent fully completed audit (if applicable)
- Most recently submitted and signed IRS Form 990
- Copy of current fiscal year organizational budget
- United Way Financial Addendum

LAHSA 2016 CES RFP Responses, including the following application elements:

- CES Service Planning Area (SPA) Community Plan
- Regional Coordination Proposal Submission (copy will be provided by LAHSA as a receipt of submission)
- CES SPA-Wide Plan: SPA-Wide Outcomes and Staffing; Collaborative Resource Distribution

¹² Additional Budget Instructions are available on the Grantseekers page of the website (www.homeforgoodla.org/grantseekers).

FUNDING OPPORTUNITY 2

LAHSA 2016 CES RFP

The Los Angeles Homeless Services Authority (LAHSA) issued a Request for Proposals (RFP) to fund housing and services for homeless individuals and transition age youth (TAY) in the City and County of Los Angeles across the following funding categories:

- Regional Coordination (Individuals CES)
- Regional Coordination (Youth CES)
- Housing Navigation/Case Management, Outreach (Individuals CES)
- Housing Navigation/Case Management (Youth CES)
- Crisis and Bridge (Reserved Crisis) Housing (Individuals and TAY)
- Rapid Rehousing (Individuals)
- Rapid Rehousing (TAY)

Programs funded under this RFP will be required to operate as collaborative partners within the existing Los Angeles Continuum of Care (LA CoC) Coordinated Entry System (CES) for individuals, and with the developing CES for homeless TAY. This RFP does not provide funding to programs to provide housing or services to homeless families.

Only one application will be accepted per region for the Regional Coordination funding area. All other areas will accept individual organizational or collaborative proposals for funding consideration.

LAHSA will conduct a review independent of the Funders Collaborative's, Round II, Opportunity 1, grantmaking process. Please refer to the LAHSA 2016 CES RFP and website for information related to their review process and guidelines.

All RFP information and funding information related to the 2016-2017 LAHSA CES RFP can be found at <https://www.lahsa.org/funding/home>

NOTE: All SPAs should apply for BOTH the Home For Good Funders Collaborative Round II RFP and the LAHSA 2016 CES RFP under, at minimum, Regional Coordination. Any community that does not apply for funding under that section of the LAHSA 2016 CES RFP will NOT be considered for funding by the Funders Collaborative. For all other funding areas under the LAHSA 2016 CES RFP we encourage collaboratives and individual organizations to apply to any and all areas for which they are uniquely qualified.

HOME FOR GOOD FUNDING TIMELINE¹³

05/19/2016	Home For Good Funders Collaborative Round II Funding Released	Download a copy of the RFP document and all related materials at www.homeforgoodla.org/grantseekers
05/25/2016	Home For Good Round II Webinar	Time: 10:30a-12pm Webinar Link: https://global.gotomeeting.com/join/779348885 Call-In Information: (408) 650-3123, Access Code # 779-348-885
06/24/2016	Last Day for Questions	Send questions to rfp@unitedwayla.org with the subject line "Home For Good RFP Question" by 5pm PDT tomorrow. Visit our webpage (www.homeforgoodla.org/grantseekers) for a list of regularly updated frequently asked questions.
06/29/2016	Round II Submission Deadline	Submissions are due by June 29 at 2:00 PM PDT by email to rfp@unitedwayla.org NOTE: The Home For Good Funders Collaborative Round II submission will be due on June 29, after the close of the 2016 CES for Individuals RFP deadline, to allow community teams time to compile information submitted to LAHSA for inclusion in the Funders Collaborative submission.
07/01/2016	Extension Funding Begins	CES Collaborative will be contacted directly by their Program Officer at United Way of Greater Los Angeles with additional details.
07/15/16	2015-2016 Home For Good Year-End Report Due	CES Collaborative will be contacted directly by their Program Officer at United Way of Greater Los Angeles with additional details.
Summer 2016	Scoping Session (dates to be provided separately)	Scoping sessions will be held in a series of in-person and virtual sessions in the Summer and be led by United Way of Greater Los Angeles staff.
September 2016	Home For Good Funders Collaborative Contracts Finalized	
10/01/2016	Contract Start Date	
07/01/2017	Renewal Contract Begins (subject to Collaborative approval)	A renewal request, with assessment and Scoping Session process similar to this year, will take place at the end of the first nine month contract period. That process will inform potential grant and contract adjustments. Renewals are subject to performance and the successful fundraising efforts of the Home For Good Funders Collaborative.
06/30/2018	Renewal Contract Ends	

¹³ Please visit the Grantseekers page of our website (www.homeforgoodla.org/grantseekers) to stay up to adjustments made to dates and deadlines.